



History of Liberty Safe

Liberty Safe and Security Products, Inc. was founded as a gun safe company in 1988 by Jay Crosby, an engineer/entrepreneur and previous co-founder of the Fort Knox Safe Company located in Orem, Utah. Liberty Safe began operation in 3 storage units building 6 safes a day. It didn't take long to expand.

Within a year, Liberty moved into a 25,000 square foot production facility in Provo, Utah. The company continued to grow rapidly from its start through high quality, product innovation and unsurpassed value.

In 1991, the company opened a field distribution center in the Atlanta, Georgia area. A field sales team was established in this region and product was physically stocked and distributed from the warehouse. This concept provided ready supply of product to dealers in the region, with tremendous service. The concept proved successful and a second field distribution center was established in the Harrisburg, Pennsylvania area in 1992, servicing the northeastern U.S.

In 1994, Liberty constructed a second manufacturing facility, a new 45,000 square foot factory in Springville, Utah. Corporate headquarters were relocated to this facility.

Liberty Safe achieved the status of the #1 selling safe company in America in 1994 (per statistics provided by Sargent & Greenleaf™, the major lock supplier to the industry). The company maintains this prominent market position today.

With increasing demand, Liberty opened a third production facility in 1995, an 18,000 square foot factory in Provo, Utah.

In October 1995, Jay Crosby sold the company to Linsalata Capital Partners, a private-equity investor located in Cleveland, Ohio.

In January 1997, the company acquired a major competitor—National Security Safe Company. The National Security brand is an extremely high-quality, high-end product line of external-hinge safes. National Security was founded in 1987 by Glen Nilson and at the time of purchase by Linsalata/Liberty was a top-five player in the

industry. The National Security acquisition added a fourth production location to the company, a 28,000 square foot facility located in American Fork, Utah.

Also in early 1997, Linsalata/Liberty acquired a large distributor territory in the mid-western states, with a field distribution center and sales force located in Fairbury, Illinois.

In late 1997, Liberty opened a 45,000 square foot distribution center in Spanish Fork, Utah. This expansion brought the number of Utah facilities to five, including four manufacturing facilities and one distribution facility.

In 1998, Liberty opened a fourth field distribution center located in the Dallas, Texas area. Once again, product was stocked at this location for distribution regionally, and a field sales team was established in this area.

In late 1998, Liberty began offering Centurion safes, a full line of light commercial safes. The Centurion brand includes floor, depository and security/fire safes.

Liberty experienced unprecedented growth under Linsalata's ownership, more than doubling sales and profitability in less than a four-year period. In December 1999, Linsalata sold Liberty Safe to National City Equity Partners, a subsidiary of National City Bank. National City Bank is a publicly traded regional bank based in Cleveland, Ohio.

Under this new ownership, Liberty Safe continued to invest heavily to continue its growth and the mutual growth of its customers.

In 2001, Liberty consolidated all of its Utah and satellite warehouse operations and distribution centers into a large 200,000 square foot production/distribution facility in Payson, Utah. In addition, Liberty implemented a new multi-million dollar production process to further enhance quality and expand production capacity.

Over the years, Liberty has developed and introduced a number of significant product innovations. In 1997, Liberty Safe introduced its HiSecurity™ Composite Door consisting of fireboard insulation sandwiched between layers of steel and hardened plate-steel. Also in 1997, Liberty introduced a unique beveled edge on the front of its top-end model, the Presidential Series.

In 1998, the company earned a patent for a unique bolt locking mechanism used on all Liberty plate-steel doors (U.S. Patent No. 5,778,708). Liberty introduced the 4-in-1 Flex™ storage system, providing adjustable shelving and shelf covers allowing consumers to configure their interior four different ways. This proprietary design provides consumer's flexibility as their storage needs change over time and allows

for storage of valuables other than guns. The Flex™ interior is standard on all Liberty and National Security full-sized gun safes, and was patented in 1999 (U.S. Patent No. 6,042,207). For 2001, Liberty introduces a new optional storage cabinet kit, perfect for storing documents, jewelry, etc. The cabinet included a shelving kit, to replace original shelving and make use of all available storage space.

In 2005, National City Equity Partners sold their majority share to Catterton Partners while maintaining a minority position in Liberty Safe. Catterton Partners is a private equity firm, which specializes in consumer goods. During Catterton's ownership, Liberty Safe has seen an additional 83% growth in its revenue and has strengthened its investment in equipment to further automate the building of safes.

In 2008, Liberty once again showed how innovation can meet the needs of its customers when they introduced the revolutionary accessory door panel. Customers can now store accessories and handguns for easy access as they open the door. Included is Liberty's unique Cool Pocket™ located on the bottom right hand corner to keep papers cooler during a fire.

2008 was also the year Liberty introduced the new marble finishes. Tough and durable, these beautiful finishes match consumer's home décor. Liberty's million dollar paint process is the most environmentally safe systems, removing 95% of all VOCs (Volatile Organic Compounds). Even California would be impressed.

In 2009, Liberty introduced the revolutionary DX-90 and GX-480 Monster Mech systems to increase the security level of Liberty safes from attacks to the door and bolt system. These unique mechanisms mean they will stand up against theft longer than standard direct drive mechanisms found in other models and brands. This is just one example where Liberty builds more into the security and fire protection to provide more time to protect.

In March of 2010 Catterton Partners sold the Company to The Compass Group which is a publicly traded company under the symbol CODI on the NASDAQ exchange. Compass is a publicly traded private equity group that specializes in acquiring companies that have steady growth and solid earnings and look for long term holds.

Under Compass's brief ownership Liberty is poised to grow another 10% in its first full year. Compass has also approved a major investment within our Payson, Utah facility that will add to the overall output and introduce a new line of safes. This investment will add 200 percent more in total output and add about 100 manufacturing jobs.

Add up Liberty's history and you'll find the best safes money can buy in protecting valuables from fire or theft.

Throughout the last decade, Liberty has invested in producing the top rated fires safes in the industry. Through unique engineering designs and installation techniques, Liberty has taken fire protection to a whole new level. With three key methods employed, Liberty is able to increase fire protection by using more fireboard (especially in the critical areas of the ceiling and door), thicker steel in the body and door, and the best heat-expanding fire seal in the industry, Palusol™. We've fire tested more than 250 safes, including some of our competitors to verify fire ratings and certifications of our safes and the competition.

Today, Liberty offers 22 safe models within six series, including more than a dozen colors to match any home décor. Each model includes fire protection from 20 minutes up to a whopping 2.5 hours.

Sold in more than 350 dealers nationwide, Liberty offers in home delivery, stair carry and service to match. Liberty's limited lifetime warranty replaces a safe for FREE if the owner ever experiences a fire or burglary. We believe a warranty is only as good as the company standing behind it. We build the majority of our safe models at our worldwide headquarters in Payson, Utah, USA. Liberty also has additional manufacturing facilities in China, where we produce several of our entry-level Centurion and home series safes, and Korea where the commercial Centurion safes are made.

Liberty Safe also produces a variety of private labeled safes for large corporations such as Cabela's, Remington Arms, John Deere, and CASE IH. Additional in house labels are sold through a variety of channels, such as National Security, Freedom Security, Timber Ridge and Centurion by Liberty.

We hope that you will enjoy your Liberty Safe for many years to come.

Liberty Safe—The #1 selling brand in America!